ICRB'S 85th ANNUAL REPORT

THE STATE OF WORKERS COMPENSATION IN INDIANA



November 2022



TABLE OF CONTENTS

Indiana Insurance Market	Page Numbers
Labor Market Overview	9
Premium & Combined Ratios	10-13
Voluntary & Assigned Risk	14-22
COVID-19 Statistics	23
Cost Drivers	
Claim Frequency & Severity	25-37
Indemnity	38
Medical	39-46
Pharma	47-48
Rate Filing	
2022 Filing	50-53
Market Loss Cost/Rate Changes	54-56



KAREN H. BYRD PRESIDENT & CEO

Words, phrases, and quotes can be inspirational, impactful and energizing. Often, we find ourselves inventing new words and phrases to describe a certain situation or event. This is very true in the post- COVID-19 world we live in. Social media has also made a huge impact on our vocabulary. Words like "influencer", "Insta-me," "masking", "unmute yourself," "telecommuting," and "metaverse" are all now part of our everyday lives.

As we have adapted to changes in our world, words have shaped and changed how we do business. Never have we used terminology such as "hybrid or agile work environments," "virtual meetings," "remote working," "gender identity" and "next generation workers." The ICRB has been working hard this year to do our part in keeping the Indiana workers compensation ecosystem healthy. We do this by evaluating and researching statistical data, patterns, and trends to establish how these modifications will impact the industry.

In 2022, ICRB participated in a large COVID-19 study with the majority of the other Independent Bureaus and the National Council on Compensation Insurance. Along with research studies conducted by the Workers Compensation Research Institute, this compilation of data will help us predict and forecast future rates, class relativities and impacts on the experience rating plan. Note: COVID-19 claims do not go into experience rating in Indiana claims as this time.

COVID-19 still affects individuals and businesses today as we continue to hear concerns regarding vaccine mandates, the residual effect of long-term COVID, return to office delays and the ongoing labor shortage. Generational diversity also plays a huge role in the workforce for everyone. For the first time in history, we are seeing 4 generations in the labor market. This has directly impacted the ICRB has we have had over 5 associates retire in the last 2 years. As new hires have taken place, we have had to adjust our management and training styles according to each person's generational expectations. Understanding how our newer associates communicate and what their needs are, has been key for successful staffing transitions.

I am honored to represent the ICRB and proud of our associates, service providers and business partners as we have effectively navigated these changes to the work environment. We are all committed to ensuring first-class service, accurate data and quality resources as we rise to the challenges of any changes that come our way. Former President Jimmy Carter once said, "We must adjust to changing times and still hold to unchanging principles." I couldn't have said it better myself.

As always, we are happy to share the existing information that is going on in Indiana and hope you will find this report comprehensive and helpful to your business needs. If you have any questions regarding these findings, please do not hesitate to contact me at <u>kbyrd@icrb.net</u>, or the ICRB Vice President, Paul Keathley, at <u>pkeathly@icrb.net</u>.

ICRB'S PURPOSE

The Indiana Compensation Rating Bureau (ICRB) is a private non-profit, unincorporated association of all insurance companies licensed to write workers compensation insurance in Indiana. The ICRB is a statutory rating organization as set forth in Chapter 27-7-2 of the Indiana Insurance Laws.

The law empowers the ICRB to gather information from its member companies that may be necessary to establish fair and adequate advisory rates. This information is submitted to the Indiana Department of Insurance for review and then distributed to all member companies who use the rates or file their own rates.

In addition to the data collection and ratemaking functions, the ICRB is responsible for various workers compensation programs to include rules promulgation, experience rating, inspection and classification, assigned risk administration, industry education and dispute resolution.

LET US HELP YOU NAVIGATE THE COMPLEXITY **OF WORKERS** COMPENSATION

INDIANA COMPENSATION RATING BUREAU

www.icrb.net

ICRB GOVERNING BOARD MEMBERS

Accident Fund Insurance Company of America

Scott Lerew

American Home Assurance Company (AIG)

Ira Feuerlicht (Chair)

Eastern Alliance Insurance Company

Frank Baker (Vice Chair)

FCCI Insurance Group

Rob Smith

ICW Group

Keith Guccione

Indiana Farmers Mutual Insurance Company Scott MacWilliam

Indiana Insurance Company (Liberty Mutual) Eddie Herrera

Old Republic (Pennsylvania Manufacturers Assoc.) Scott Dahlager

Travelers Indemnity Company Lindsay Ladin

Westfield Insurance Company Rick Consenza

PROVIDING **RESOURCES TO** ASS/ST INDIANA **STAKEHOLDERS** NAVIGATE THE COMPLEXITY **OF** WORKERS COMPENSATION.



Our Core Values

Provide exceptional customer service & educational resources



Make neutral and value-based decisions



Build solid relationships with regulators, insurers, agents and employers



Foster a healthy work-life balance through collaboration & innovation



ICRB Staff The greatest asset of a company is its people. 7

INDIANA INSURANCE MARKET

LABOR MARKET OVERVIEW PREMIUM COMBINED RATIOS VOLUNTARY & ASSIGNED RISK COVID-19



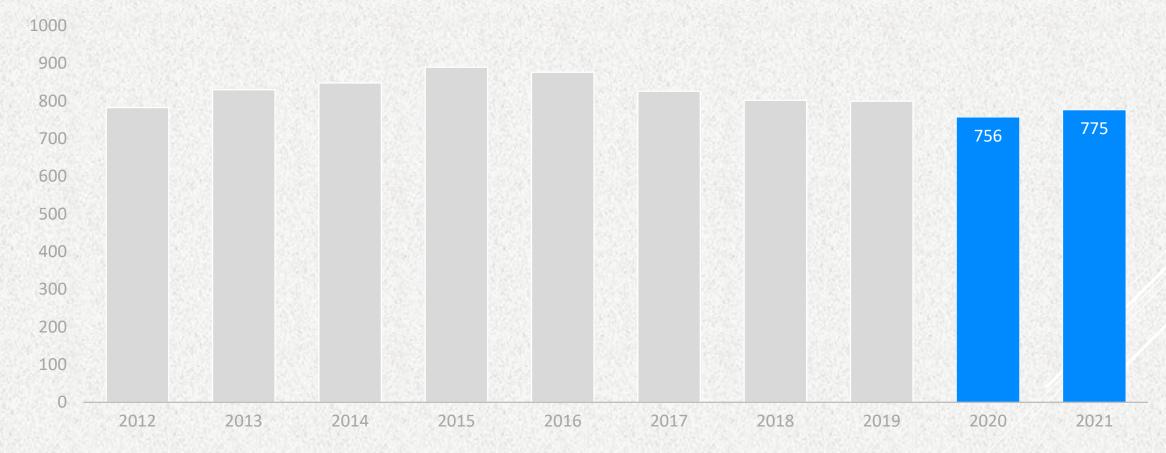
INDIANA'S LABOR MARKET

- Written premium volume increased slightly in the latest year
- Accident year combined ratios continue to show underwriting gains
- Lost-time claim frequency has declined over the long term
- Lost-time claim severity for both indemnity and medical decreased in Policy Year 2020

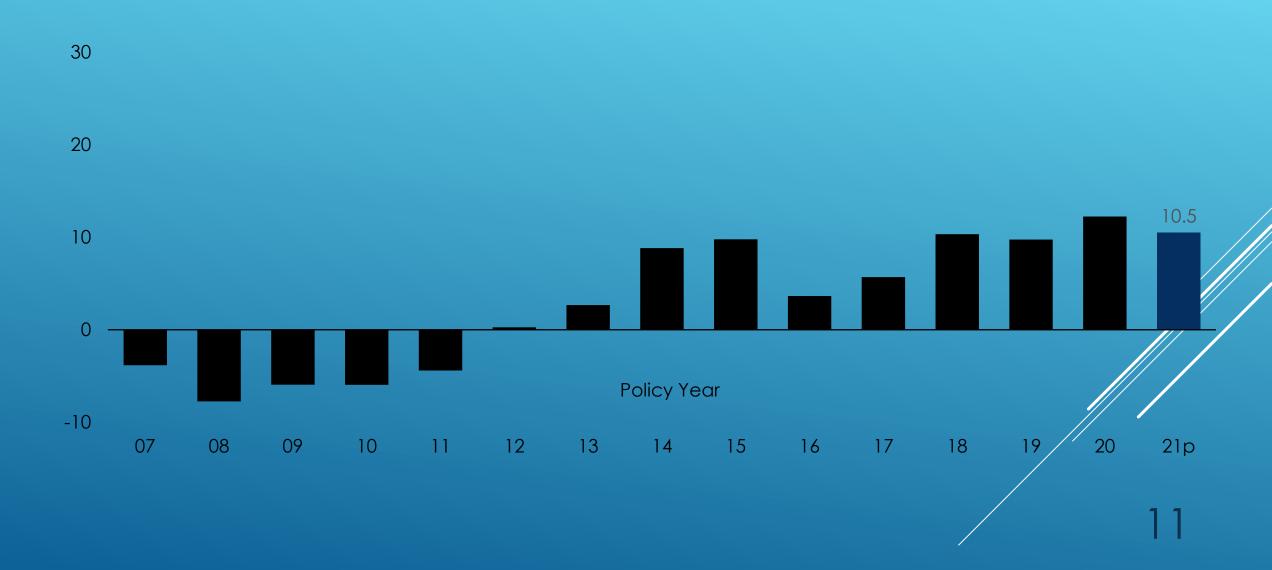
Source: NCCI's Indiana Workers Compensation Outlook and Observations-October 2021



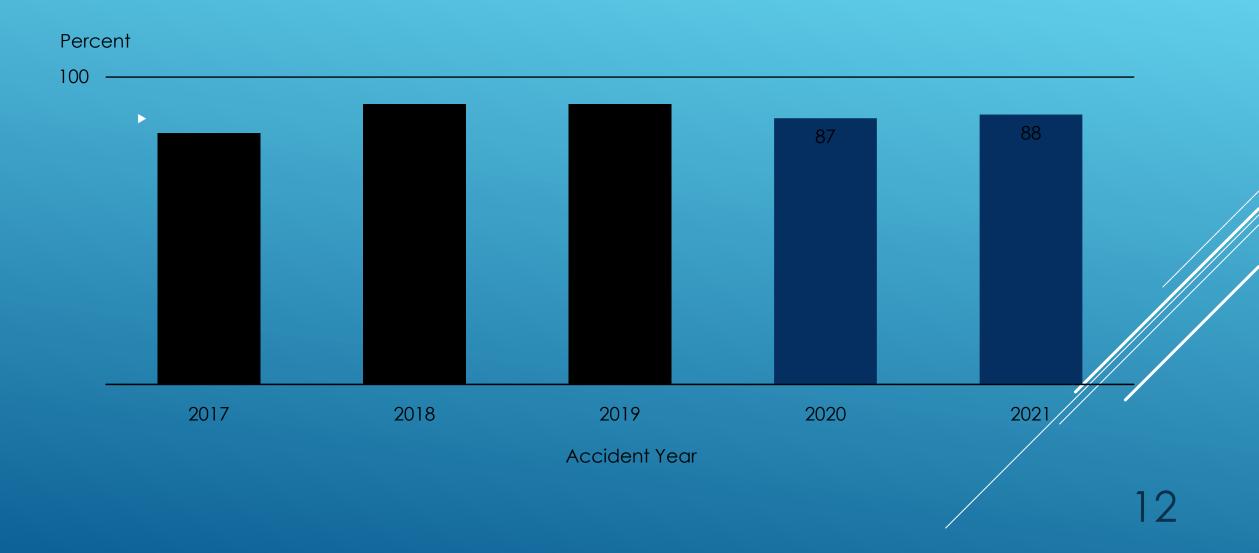
IN Indiana Premium Volume Direct Written Premium in \$ Millions



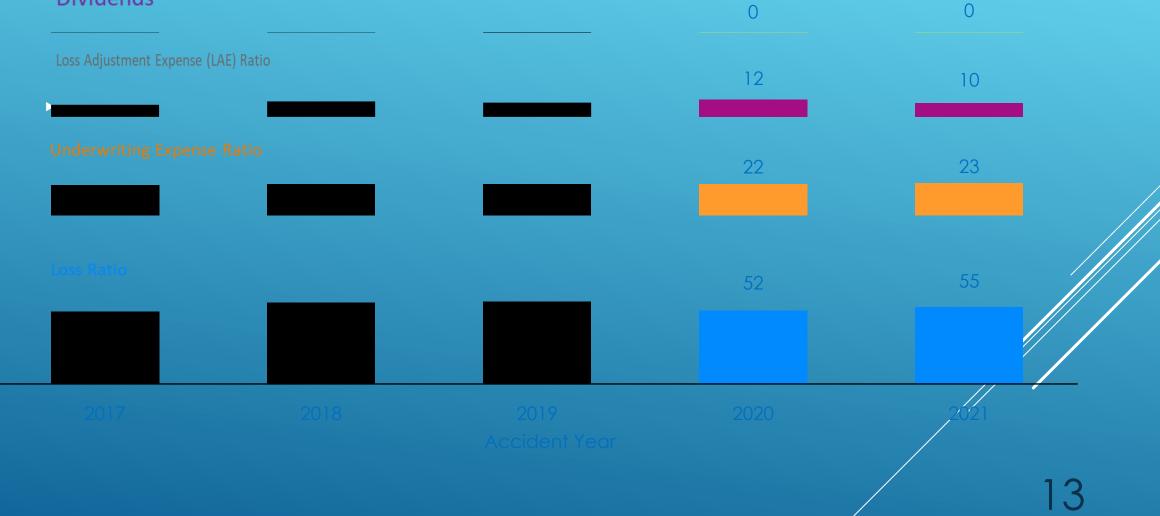
Impact of Discounting on Workers Compensation Premium in Indiana



Indiana Combined Ratios



Indiana Combined Ratios by Component Dividends



INDIANA INTRASTATE EXPERIENCE RATING

2021 Rating Effective Dates

INDIANA INTRASTATE EXPERIENCE RATING				
2021 RATING EFFECTIVE DATES				
Mod Range	Counts	% of Total	Range	Percent
0.01-0.49	2	0.01%		
0.50-0.59	19	0.07%		
0.60-0.69	475	1.69%	0.01 - 0.69	1.769
0.70-0.79	2,488	8.84%		
0.80-0.89	8,089	28.73%		
0.90-0.99	12,022	42.70%	0.70 - 0.99	80.27%
1.00-1.09	972	3.45%		
1.10-1.19	640	2.27%		
1.20-1.29	814	2.89%		
1.30-1.39	899	3.19%		
1.40-1.49	758	2.69%	1.00 - 1.49	14.509
1.50-1.59	448	1.59%		
1.60-1.69	176	0.63%		
1.70-1.79	149	0.53%		
1.80-1.89	79	0.28%		
1.90-1.99	48	0.17%		
2.00-2.49	66	0.23%		
2.50-2.99	6	0.02%		
3.00-3.99	5	0.02%		
4.00 and Up	C	0.00%	1.50 & Up	3.479
TOTAL	28,155	100.00%		100.009
lowest mod	0.29			
HIGHEST MOD	3.58			
STATISTICAL MODE	0.93			
AVERAGE	0.96			
total credit mods	23,095			
TOTAL UNITY MODS	133			
total debit mods	4,927			

TOP 10 WORKERS COMPENSATION INSURERS

し し

1.Travelers Group 2.AF Group **3.Liberty Mutual 4.Zurich Insurance 5.Hartford Insurance** 6.Chubb INA Group 7.Old Republic 8. Great American 9.Cincinnati 10.Amerisure

\$64,015,000 \$63,568,000 \$57,723,000 \$38,488,000 \$31,791,000 \$27,058,000 \$25,646,000 \$23,632,000 \$19,296,000 \$18,450,000

TOP TEN CLASS CODES BY PREMIUM VOLUNTARY MARKET- POLICY YEAR 2021

Rank	Premium	%	Code	Class	Count
1	\$44,236,743	3.9%	7229	Trucking: Long Haul	803
2	\$38,102,977	3.4%	8810	Clerical Office	43,190
3	\$29,256,069	2.6%	7228	Trucking: Local	1,411
4	\$27,768,998	2.5%	8017	Store: Retail	4,016
5	\$27,766,967	2.5%	1016	Coal Mining NOC	12
6	\$27,191,404	2.4%	8380	Auto Repair Shop	4,037
7	\$20,515,035	1.8%	7380	Drivers	3,524
8	\$19,590,384	1.7%	9082	Restaurant/Caterer	4,172
9	\$18,480,618	1.6%	8829	Nursing Home	170
10	\$18,091,893	1.6%	3632	Machine Shop	1,241
Top 10 Total	\$271,001,088	24%			62,576
State Total	\$1,129,171,200	100%			

* The sum of the policy counts over all class codes is not equal to the total policy count for the state since a policy may contain more than one class code. The total policy count represents voluntary only policies that have both exposure and premium in a non-statistical code.

		% of Total	
Class code Class Code Description	Policy Count*	Policy Counts	Manual Premium
8810CLERICAL OFFICE EMPLOYEES NOC	42,886	39.0%	36,853,255
8742 SALESPERSONS OR COLLECTORS - OUTSIDE	18,260	16.6%	12,614, <mark>175</mark>
8868 COLLEGE - PROFESSIONAL EMPLOYEES & CLERICAL	6,399	5.8%	15,054,283
8832 PHYSICIAN & CLERICAL	5,129	4.7%	11,441,030
9082 RESTAURANT NOC	4,159	3.8%	15,171,946
8380 AUTOMOBILE SERVICE OR REPAIR CENTER & DRIVERS	3,727	3.4%	27,786,221
8017 STORE: RETAIL NOC	3,417	3.1%	14,454,731
9101 COLLEGE - ALL OTHER EMPLOYEES	3,148	2.9%	10,725,764
7380 DRIVERS, CHAUFFEURS, MESSENGERS & THEIR HELPERS NOC-COMMERCIAL	3,138	2.9%	22,784,408
CARPENTRY CONSTRUCTION OF RESIDENTIAL DWELLINGS NOT EXCEEDING			
5645 THREE STORIES IN HEIGHT	3,086	2.8%	19,684,995

TOP TEN CLASS CODES BY POLICY COUNT VOLUNTARY MARKET-POLICY YEAR 2021

▶* The sum of the policy counts over all class codes is not equal to the total policy count for the state since a policy may contain more than one class code. The total policy count represents voluntary only policies that have both exposure and premium in a non-statistical code.

Total Voluntary

109,857

1,193,255,648



PTEN CLASS CODES BY PREMIUM-ASSIGNED RISK MARKET 2021

Devolu	Dromo	07	Cada	Class	Count	
Rank	Prem	%	Code	Class	Count	AL
1	\$3,156,441	7.1%	5551	Roofing-All Kinds & Drivers	493	A M
2	\$2,984,180	6.7%	5645	Carpentry-Res. 1-3 Stories	732	3°
3	\$2,678,724	6.1%	7219	Trucking NOC-All Empl. & Drivers	469	
4	\$1,426,342	3.2%	0106	Tree Pruning,Spraying,Repairing	248	
5	\$1,074,038	2.4%	8864	Social Services Organization	117	7
6	\$1,044,559	2.4%	7720	Police Officers and Drivers	118	18
7	\$831,589	1.9%	8833	Hospital-Professional Employees	36	
8	\$757,422	1.7%	5474	Painting NOC & Shop Operations	310	
9	\$741,059	1.7%	9014	Janitorial Svcs. by Contractors	246	
10	\$656,381	1.5%	8380	Auto-Service or Repair Center	153	
Top 10 Total	\$15,350,733	35%			2,922	1
State Total	\$44,255,227	100%				1

INDIANA COMPENSATION RATING BUREAU -----

Assigned Risk Premium Market Distribution

ICRB

Premium Interval	Policy Count	% of Policies	Total Estimated Premium	% of Premium	Average Premium
\$1-\$2499	6,173	66%	\$6,949,747	16%	\$1,126
No surcharge subtotal	6,173	66%	\$6,949,747	16%	
\$2,500-\$9,999	2,256	24%	\$10,909,103	25%	\$4,836
\$10,000-\$49,999	798	9%	\$15,972,988	36%	\$20,016
\$50,000-\$99,999	78	1%	\$5,225,707	12%	\$66,996
\$100,000-\$249,999	35	0%	\$4,923,524	11%	\$140,672
\$250,000+		0.0%	\$274,158	1%	\$274,158
With surcharge subtotal	3,168	34%	\$37,305,480	84%	
Totals	9,341	100%	\$44,255,227	100%	\$4,738

ASSIGNED RISK MARKET SHARE

Cal Year	AR Share	AR Premium	AR Premium % Change	State Direct Prem Written	Net Underwriting Gain (Loss)	Voluntary Market Premium	
201	0 4.2%	\$ 26,488,048	-6%	\$ 626,460,483	\$ (7,149,993)	\$ 599,972,435	
201	1 4.6%	\$ 32,286,876	22%	\$ 703,203,981	\$ (2,490,178)	\$ 670,917,105	
201	2 6.2%	s 48,974,619	52%	\$ 793,271,837	\$ (909,027)	\$ 744,297,218	
201	3 7.9%	5 \$ 66,623,485	36%	\$ 846,081,495	\$ 767,204	\$ 779,458,010	
201	4 8.4%	\$ 71,240,879	7%	\$ 852,040,609	\$ 6,034,575	\$ 780,799,730	
201	5 7.3%	\$ 65,273,550	-8%	\$ 890,051,036	\$ 8,937,148	\$ 824,777,486	
201	6 6.9%	\$ 60,560,892	-7%	\$ 876,183,269	\$ 21,009,821	\$ 815,622,378	
201	7 6.4%	52,514,621	-13%	\$ 825,801,646	\$ 8,752,476	\$ 773,287,025	
201	8 6.0%	5 \$ 48,419,224	-8%	\$ 801,818,746	\$ 8,465,746	\$ 753,399,522	
201	9 5.9%	\$ 47,046,065	-3%	\$ 799,364,256	\$ 4,114,297	\$ 752,318,191	
202	0 5.8%	\$ 43,696,226	-7%	\$ 756,063,622	\$ 11,297,843	\$ 712,367,396	
202	1 5.6%	5 \$ 43,386,591	-1%	\$ 775,316,221	\$ 7,036,456	\$ 731,929,630	

ASSIGNED RISK TAKE-OUT CREDIT PROGRAM

ear	Risks	Premium %	% Change		
2010	1,638	\$6,835,200	-22%		
2011	1,304	\$6,808,960	0%		
2012	1,064	\$5,959,712	-12%		
2013	941	\$7,199,922	21%		
2014	1,020	\$13,380,777	86%		
2015	1,338	\$19,036,914	42%		
2016	1,591	\$20,730,287	9%		
2017	1,978	\$17,151,059	-17%		
2018	2,041	\$13,621,653	-21%		
2019	1,886	\$11,101,803	-18%		
2020	1,593	\$8,872,256	-20%		
2021	1,413	\$8,741,781	-1%		

INDIANA ASSIGNED RISK SERVICING CARRIERS

These companies are under a 3-year contract term from January 1, 2021 – December 31, 2023 Liberty Mutual Insurance Company

Travelers Property Casualty Company of America

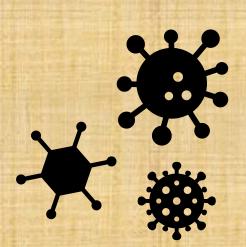
Pennsylvania Manufacturers Association Insurance Company

Accident Fund Insurance Company of America

INDIANA COVID-19 DATA

\$4,050,320

- As of 10/24/2022, there have been:
- 22,101 COVID-19 Workers Compensation Claims Filed
- 14,138 have been denied
- 8,996 have been deemed compensable
- 78 death claims (unclear how many of these have been accepted vs. denied)



Source: Indiana Workers Compensation Board

- Through Q3 2022:
- Total Medical Paid on Covid Claims:\$7,629,402
- Total Indemnity Paid on Covid Claims:
- Total Medical Incurred on Covid Claims:\$15,067,108
- Total Indemnity Incurred on Covid Claims: \$7,272,394

Source: NCCI Special Data Call for Multi-Bureau/WCIO COVID-19 Study

Note: All data is since the beginning of the pandemic (March 2020)

COST DRIVERS

~ ICRB

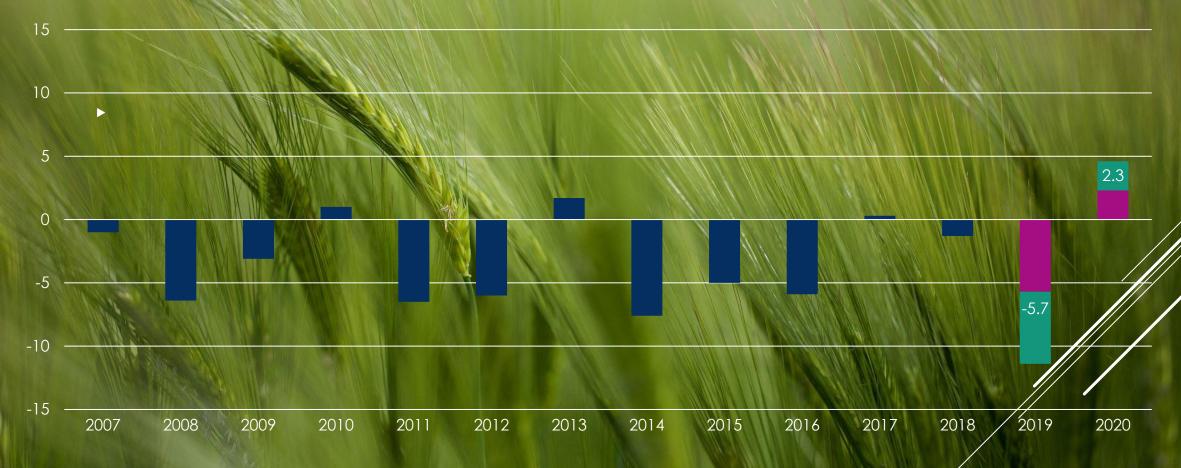
CLAIM FREQUENCYINDEMNITYMEDICALPHARMA



24

Indiana Change in Claim Frequency

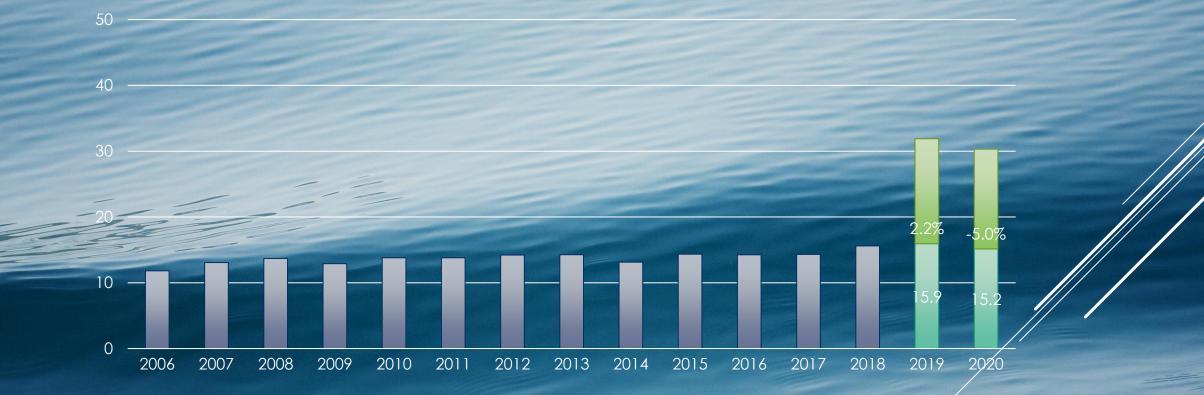
Percent Change in Lost-Time Claims, per \$ Million of On-Leveled Premium



Indiana Average Indemnity Claim Severity

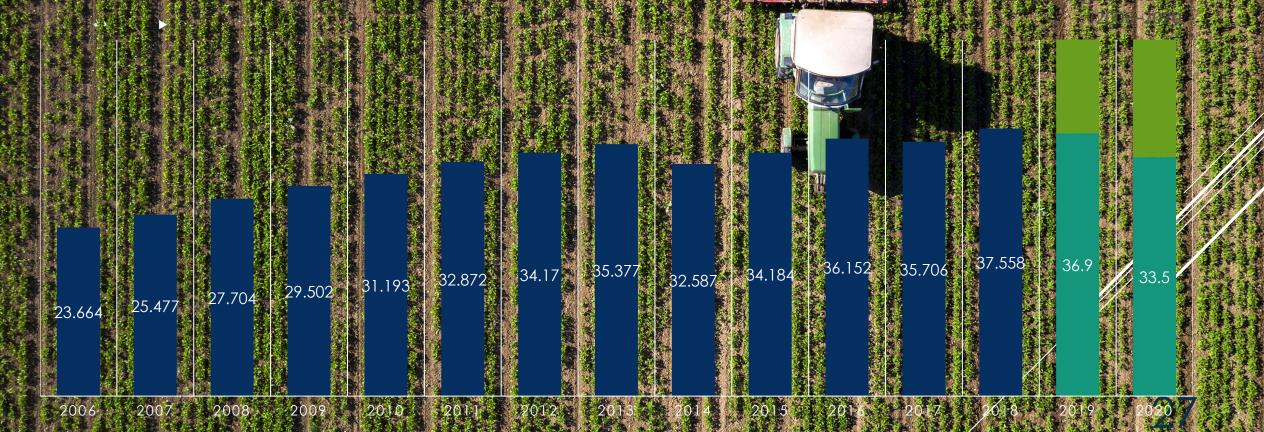
Lost-Time Claim Severity in \$ Thousands

Cumulative Change of +28.2% (2006–2020)



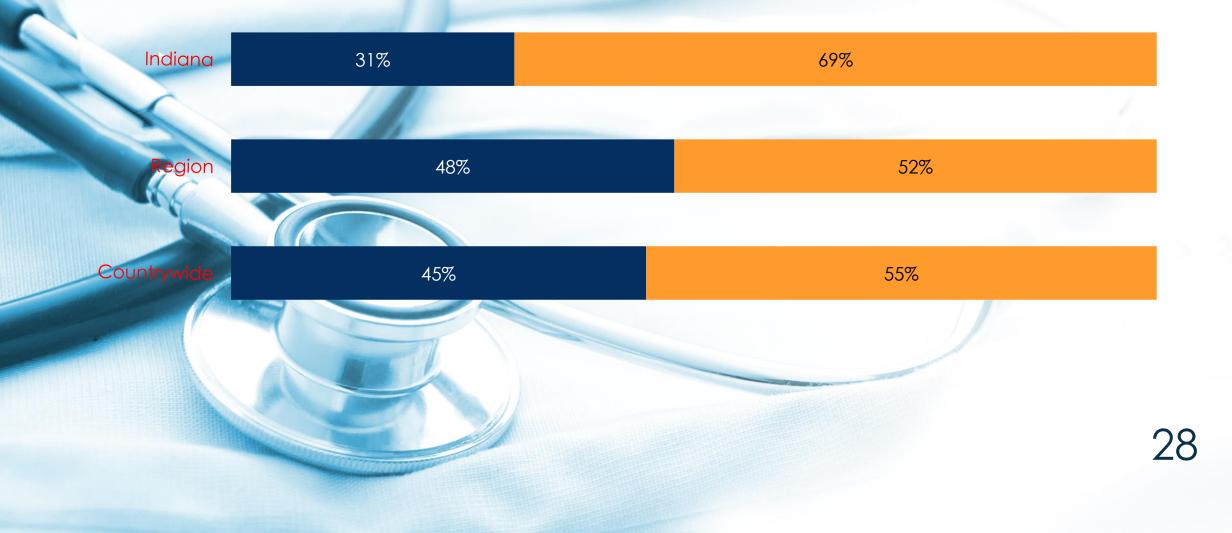
Indiana Average Medical Claim Severity

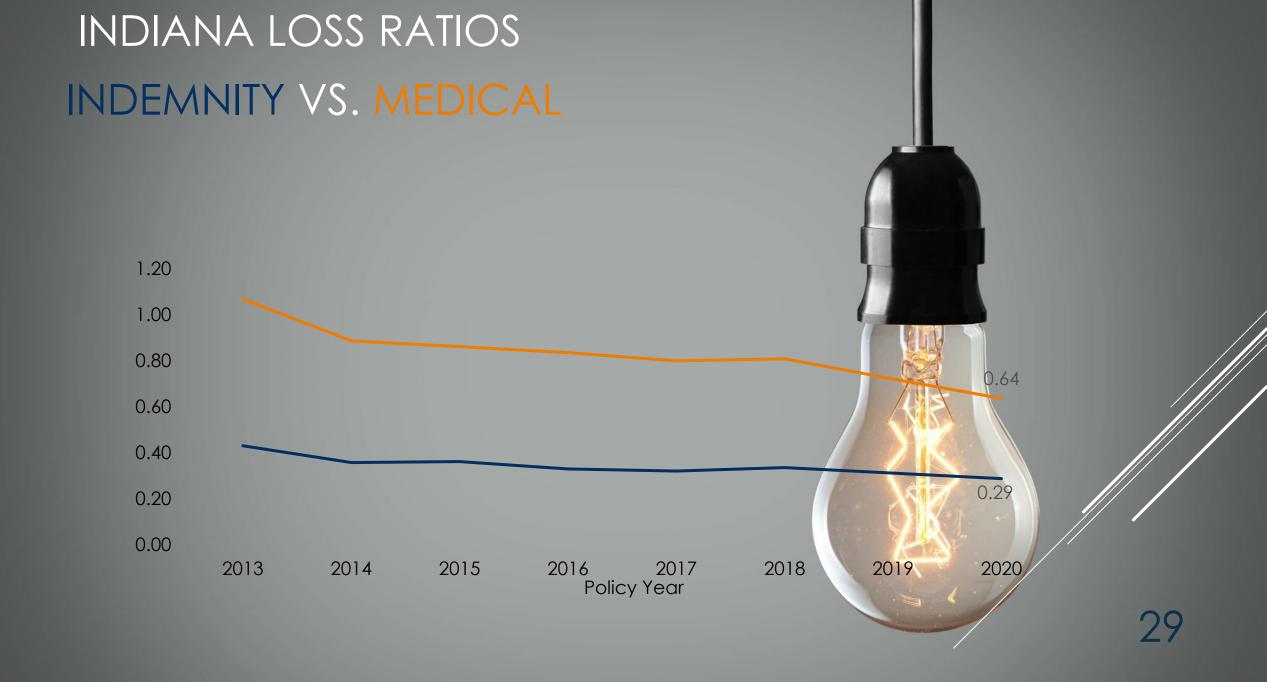
Lost-Time Claim Severity in \$ Thousands



Total Benefit Costs in Indiana

Indemnity vs. Medical



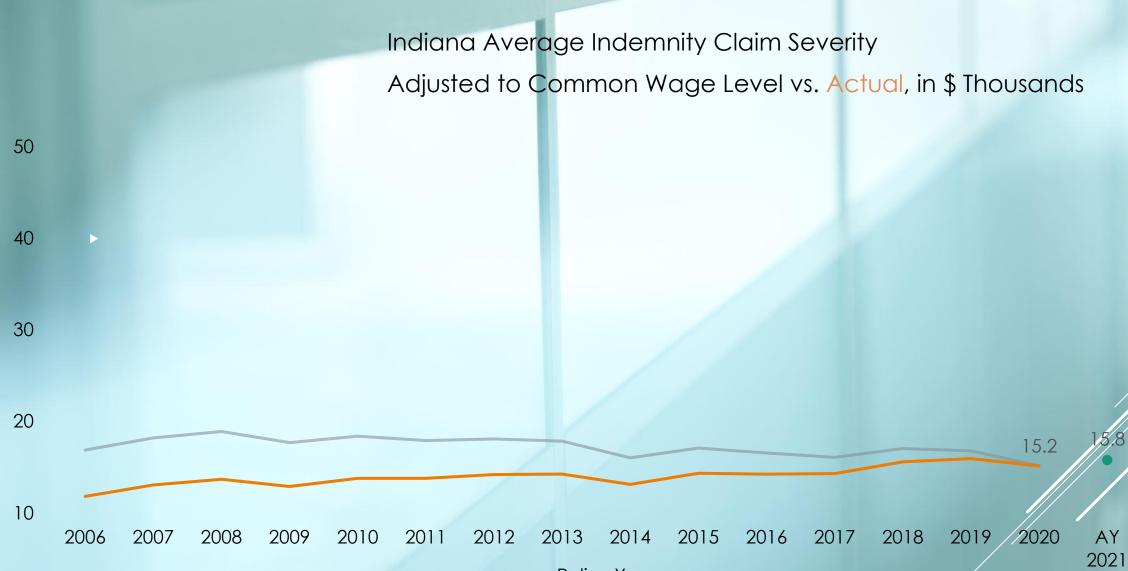


Indiana Claim Frequency Lost-Time Claims, per \$ Million of On-Leveled Premium

40

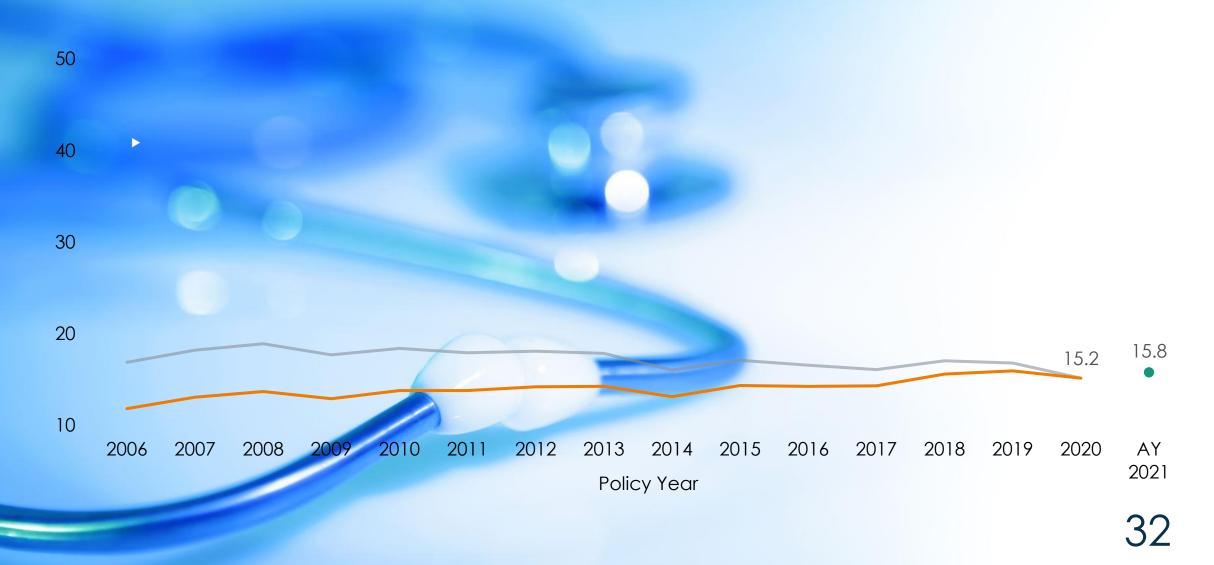
30





Policy Year

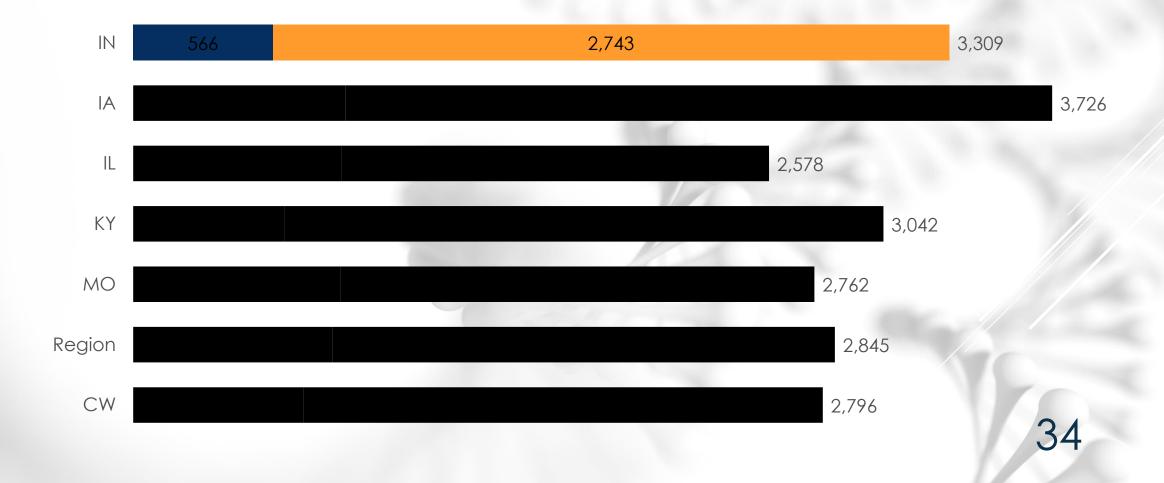
Indiana Average Indemnity Claim Severity Adjusted to Common Wage Level vs. Actual, in \$ Thousands

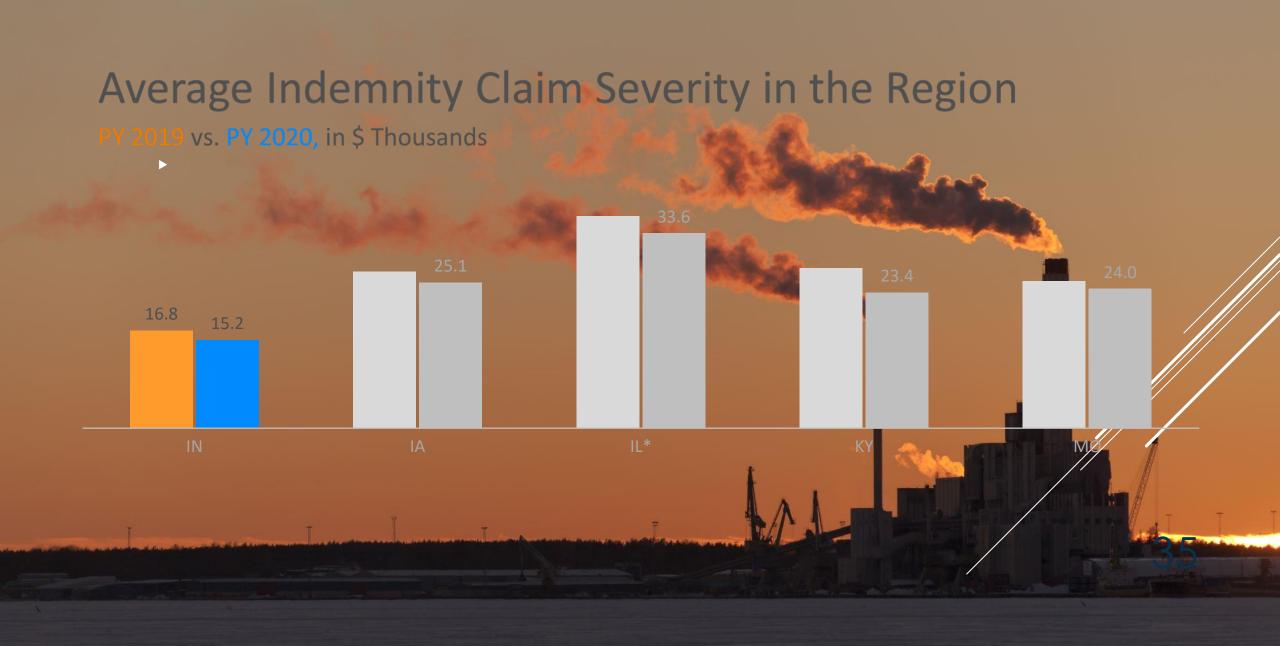


Average Voluntary Pure Loss Costs

Using Indiana Payroll Distribution 2.50 2.00 1.50 1.00 0.59 10 0.50 TX AR WV UT IN TN VA AZ NV KY DC MS NC KS OR SD CO MD AK NH NE AL NM OK RI SC MT FL LA GA ID IA ME MO CT HI CW

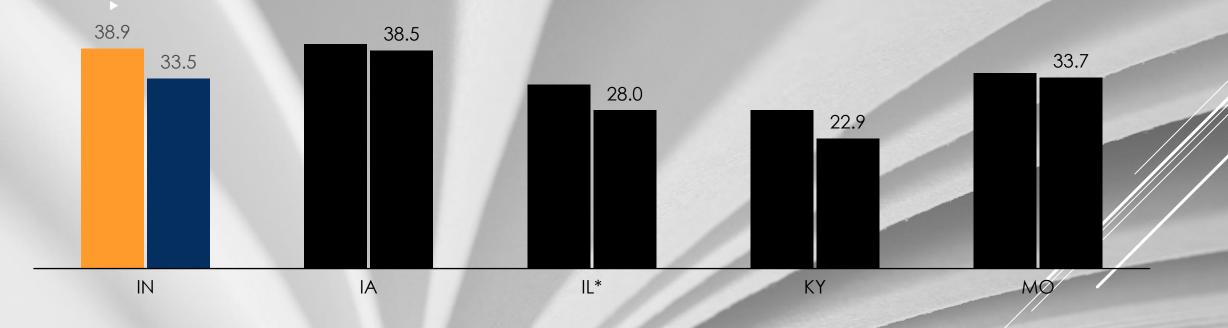
INDIANA AVERAGE CLAIM FREQUENCY LOST-TIME VS MEDICAL-ONLY, PER 100,000 WORKERS





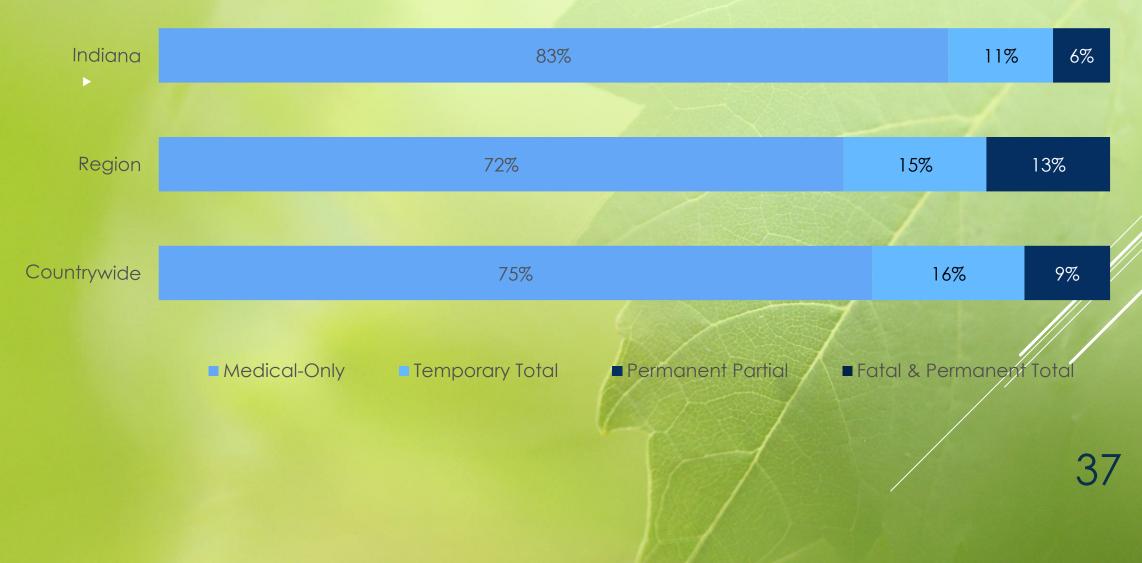
Average Medical Claim Severity in the Region

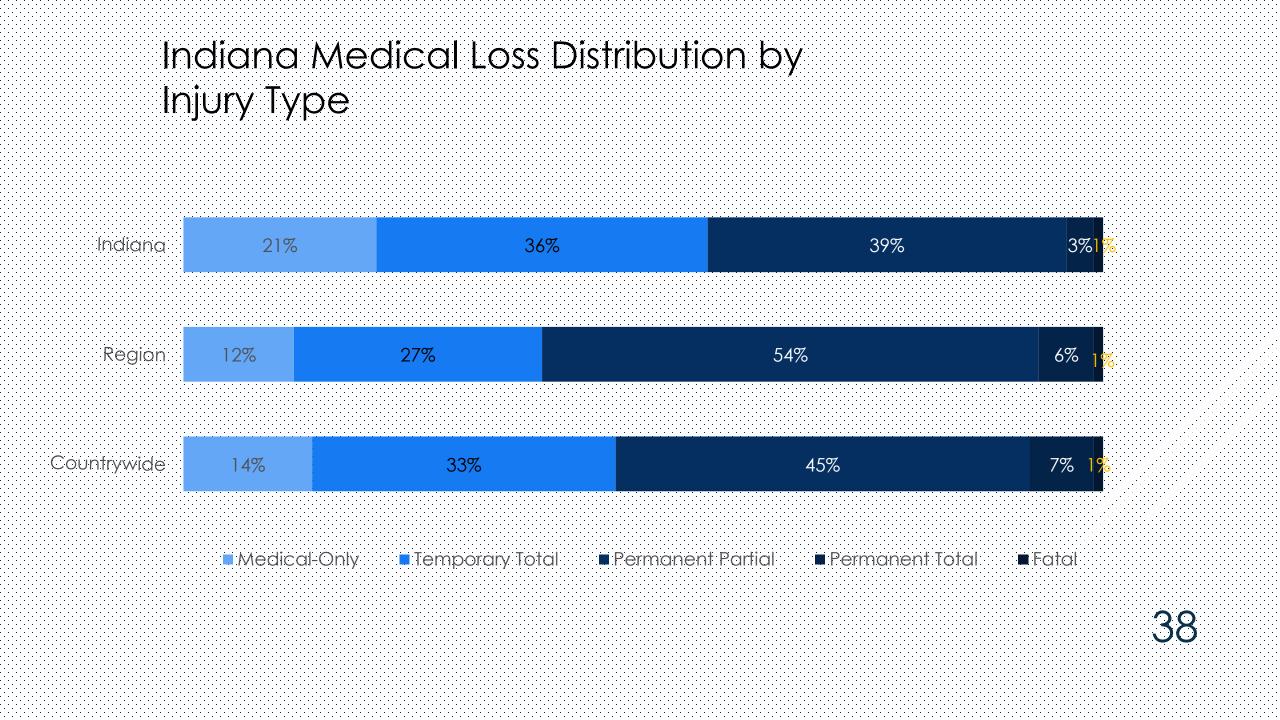
PY 2019 vs. PY 2020, in \$ Thousands



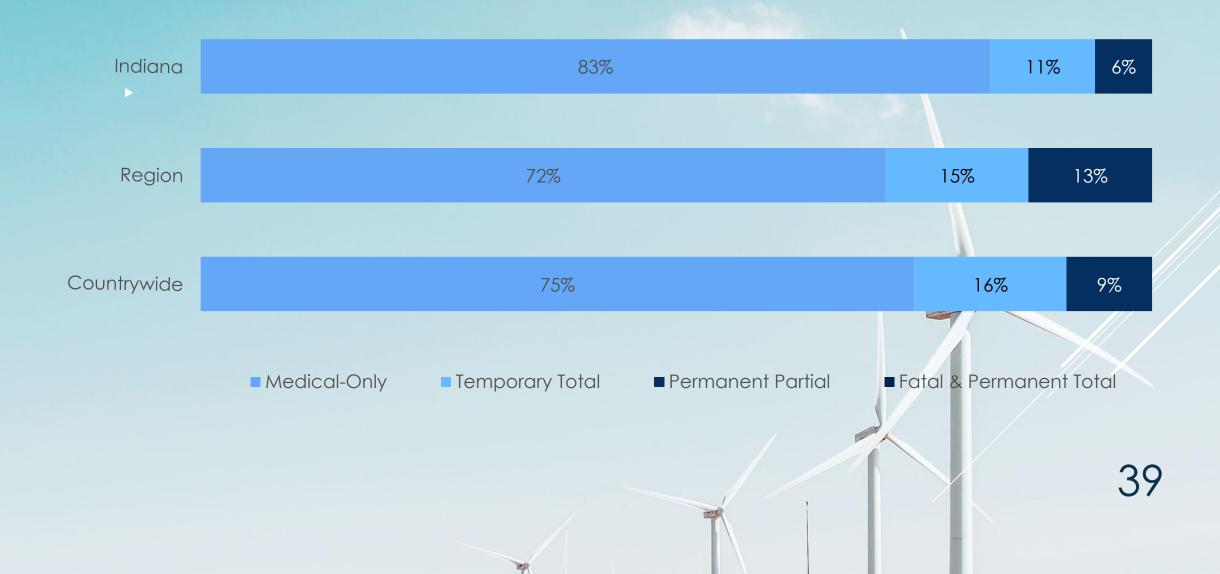
36

Indiana Distribution of Claims by Injury Type

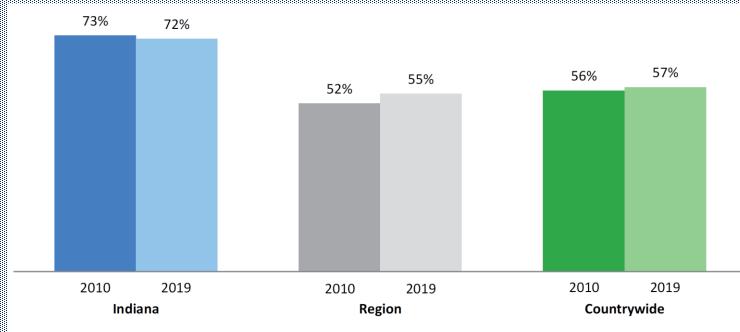




Indiana Distribution of Claims by Injury Type



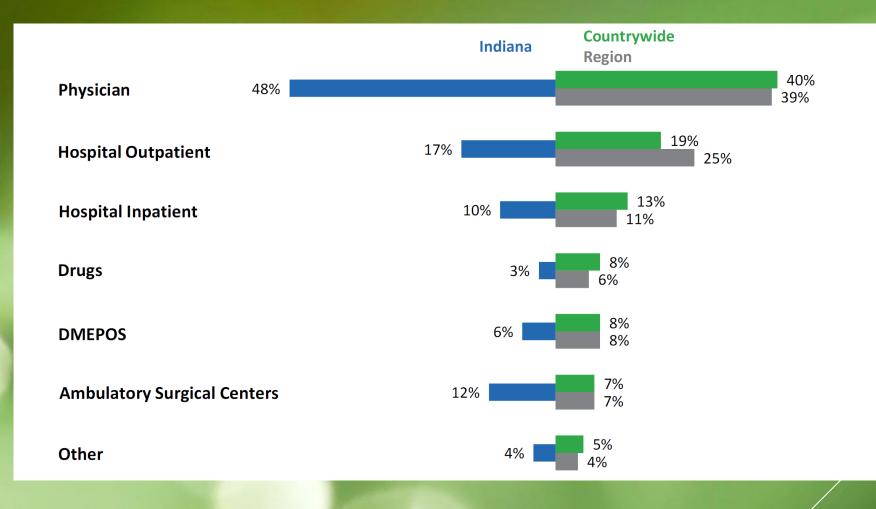
MEDICAL SHARE OF TOTAL BENEFIT COSTS BY ACCIDENT YEAR



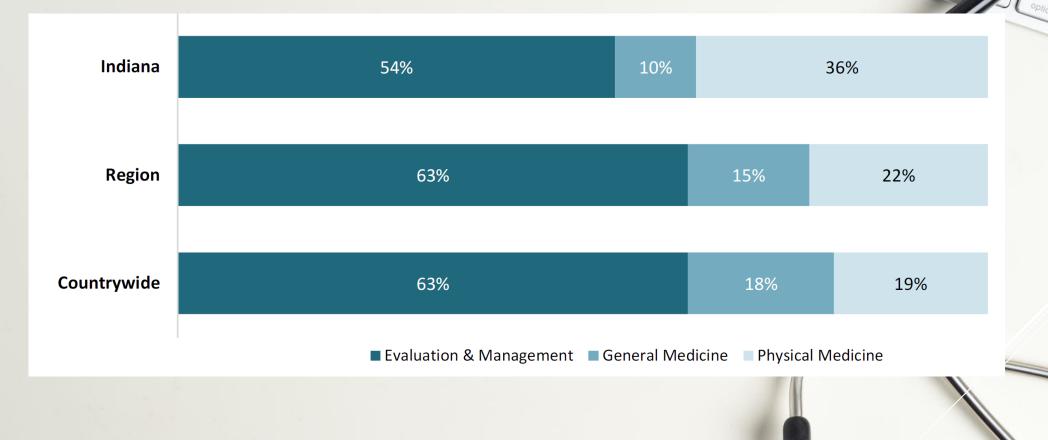
Source: NCCI's Calendar-Accident Year Call for Compensation Experience. Region includes IA, IL, KS, MO, NE, OK, and SD. Countrywide data includes AK, AL, AR, AZ, CO, CT, DC, FL, GA, HI, IA, ID, IL, IN, KS, KY, LA, MD, ME, MO, MS, MT, NC, NE, NH, NM, NV, OK, OR, RI, SC, SD, TN, TX, UT, VA, VT, and WV.



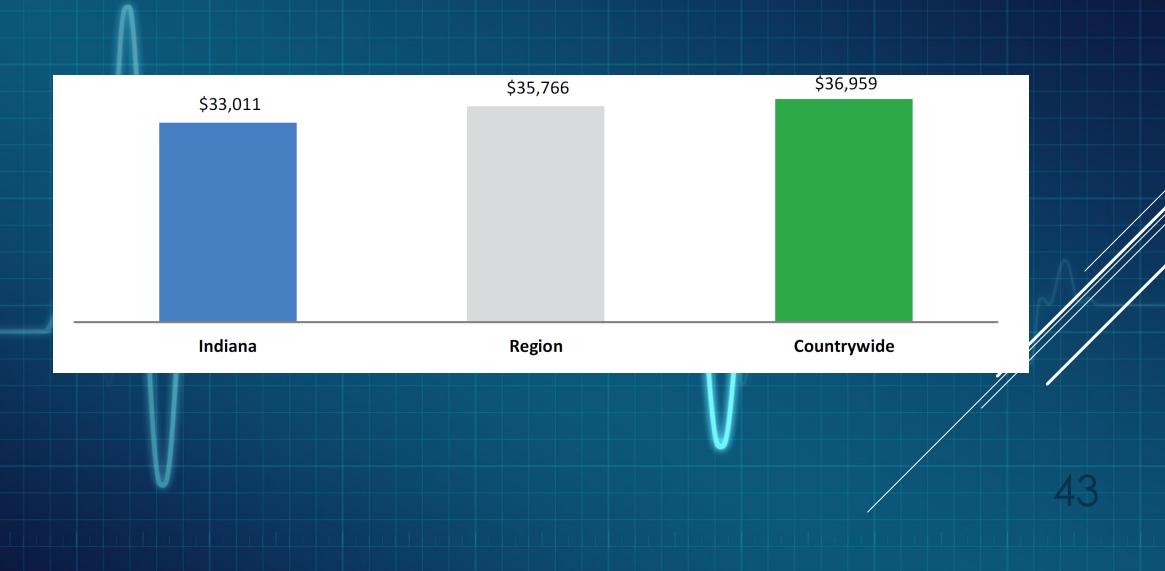
DISTRIBUTION OF MEDICAL PAYMENTS



DISTRIBUTION OF TELEMEDICINE PAYMENTS BY PHYSICIAN SERVICES



AVERAGE AMOUNT PAID PER STAY FOR HOSPITAL INPATIENT SERVICES



TOP 10 DIAGNOSES BY AMOUNT PAID FOR HOSPITAL INPATIENT SERVICES

		Median Amount Paid per Stay		
Diagnosis Group	Paid Share	Indiana	Region	Countrywide
Traumatic brain injury	10.9%	\$21,650	\$22,827	\$24,706
Hip/pelvis fracture/major trauma	6.9%	\$20,852	\$22,784	\$21,518
Tibia/fibula fracture	5.6%	\$23,377	\$25 <i>,</i> 304	\$23,339
Lumbar spine degeneration	4.6%	\$42,184	\$38,936	\$37,580
Burn and corrosion, third degree, other than head, face, and neck	3.5%	\$40,187	\$37,623	\$44,946
Complication from surgical device	2.6%	\$27,372	\$22,278	\$24,149
Chest trauma major	2.4%	\$21,751	\$20,358	\$21,188
Sepsis	2.4%	\$23,227	\$20,170	\$21,322
Lumbosacral intervertebral disc disorders	2.1%	\$32,905	\$28,889	\$30,566
Spinal cord injury	2.1%	\$73,390	\$28,531	\$50,301

Source: NCCI's Medical Data Call for inpatient stays with a discharge date in Calendar Year 2019 or 2020.

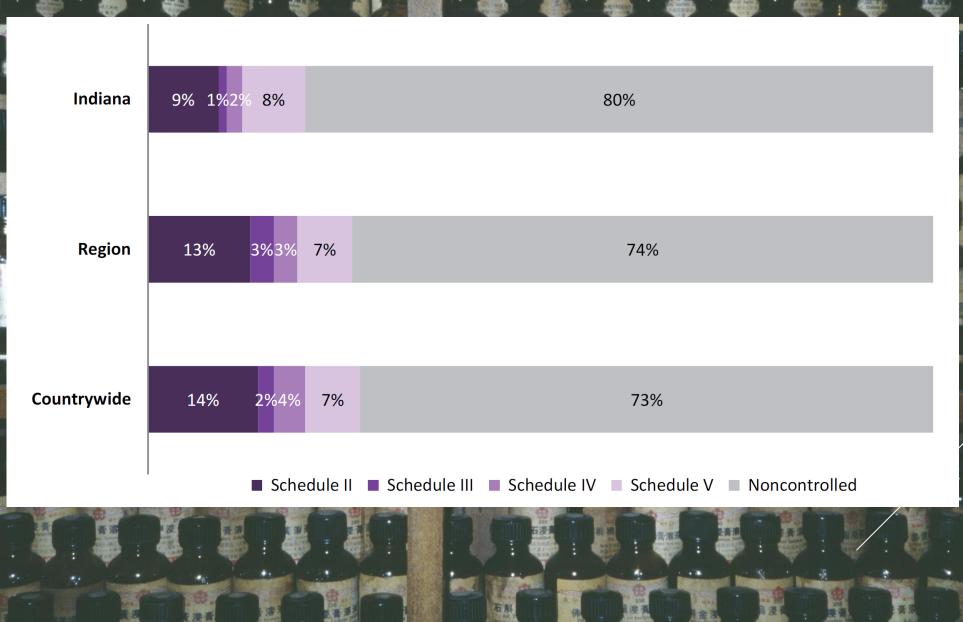
AVERAGE AMOUNT PAID PER MAJOR SURGERY FOR AMBULATORY SURGERY CENTERS



TOP 10 DIAGNOSES BY AMOUNT PAID FOR MAJOR SURGERY AT AMBULATORY SURGERY CENTERS

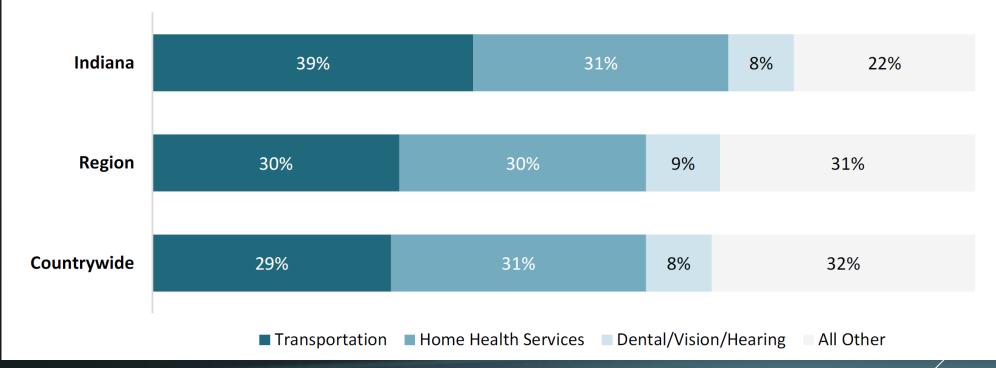
		Median Ar	Median Amount Paid per Visit		
Diagnosis Group	Paid Share	Indiana	Region	Countrywide	
Rotator cuff tear	16.2%	\$18,152	\$13,703	\$10,347	
Hand/wrist fracture	6.2%	\$9 <i>,</i> 057	\$6,197	\$5,351	
Minor shoulder injury	6.1%	\$12,283	\$9,125	\$7,932	
Knee internal derangement - meniscus injury	5.2%	\$9,013	\$5,026	\$4,196	
Carpal tunnel syndrome	4.2%	\$5,301	\$3,328	\$3,053	
Degenerative shoulder	3.7%	\$15,491	\$9,546	\$8,092	
Bicipital tendinitis	3.3%	\$27,633	\$13,770	\$10,542	
Superior labral tear from anterior to posterior (SLAP) lesion	3.2%	\$16,198	\$10,693	\$8,833	
Minor hand/wrist injuries	3.0%	\$11,536	\$5,131	\$4,665	
Knee internal derangement - cruciate ligament tear	2.6%	\$18,471	\$10,578	\$9,355	

DISTRIBUTION OF PRESCRIPTION DRUG PAYMENTS



DISTRIBUTION OF OTHER MEDICAL SERVICES PAYMENTS

Distribution of Other Medical Services Payments



RATE FILINGS

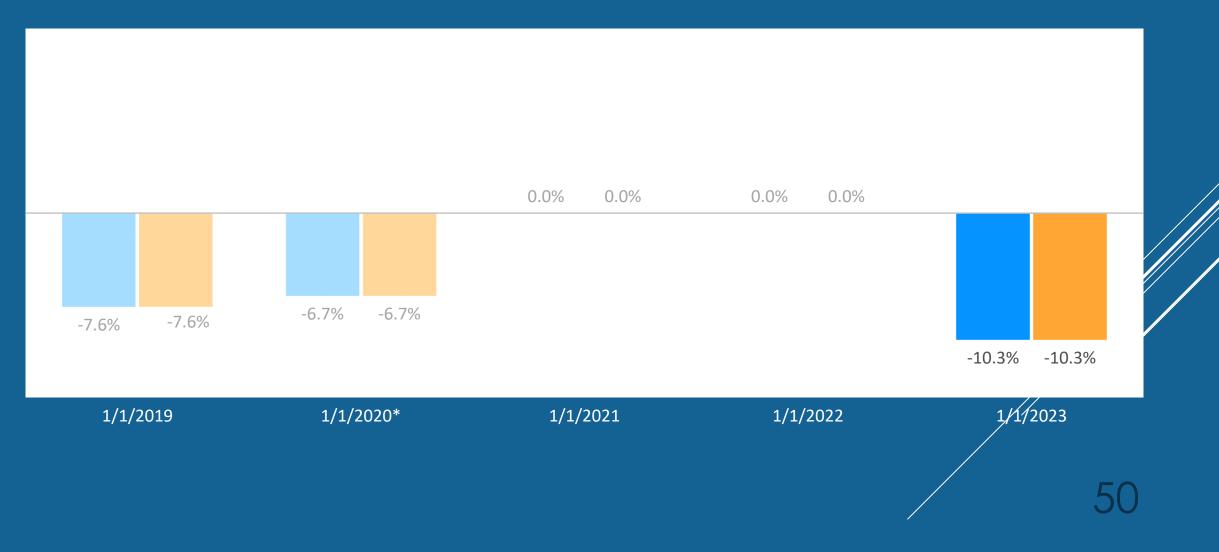
— FILING ACTIVITY

CRI



49

INDIANA FILING ACTIVITY VOLUNTARY RATE AND ASSIGNED RISK RATE CHANGES



Indiana January 1, 2023 Rate Filing

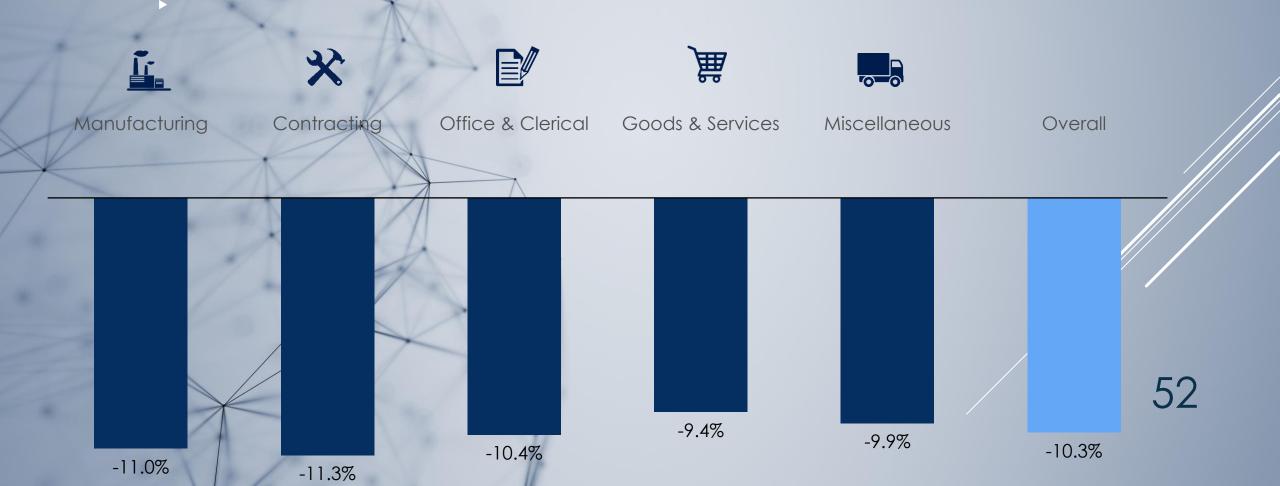
Change in Experience: -7.1% Change in Trend: 0.0% Change in Benefits: -3.6% Change in Expenses: 0.1%

Overall Rate Level Change: -10.3%

Approved by the Indiana Department of Insurance 10/4/2022

INDIANA JANUARY 1, 2023 RATE FILING

AVERAGE CHANGES BY INDUSTRY GROUP



2022 Experience Rating Changes

Split Point - \$18,500

State Per Claim Limitation \$220,000

State Per Accident Limitation \$440,000

Current NCCI Voluntary Market Loss Cost/Rate Level Changes

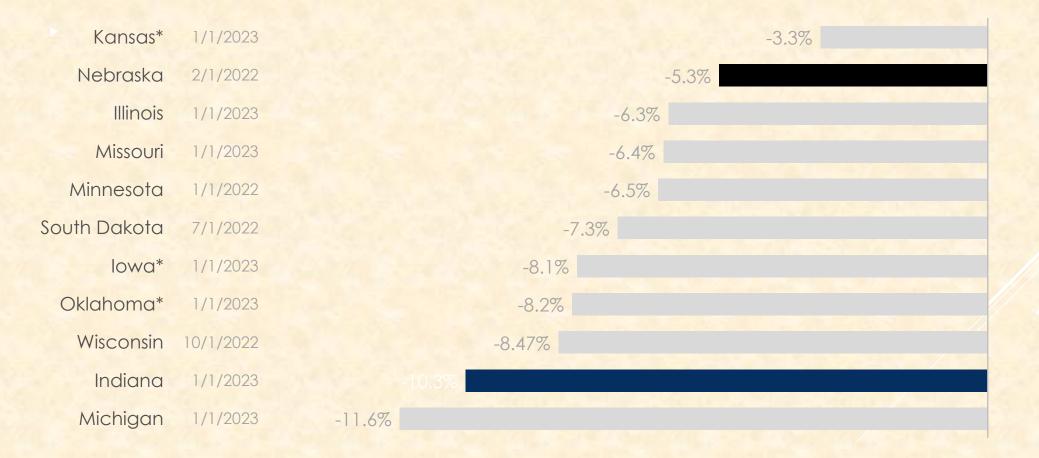
Excludes Law-Only Filings



C NV GA AR NM AL LA IN~ ME AZ TN SC MS UT FL OK IA TX SD WV ID NH KY VA AK MO RI IL~ CO NE VT NC KS OR CT MT MD HI

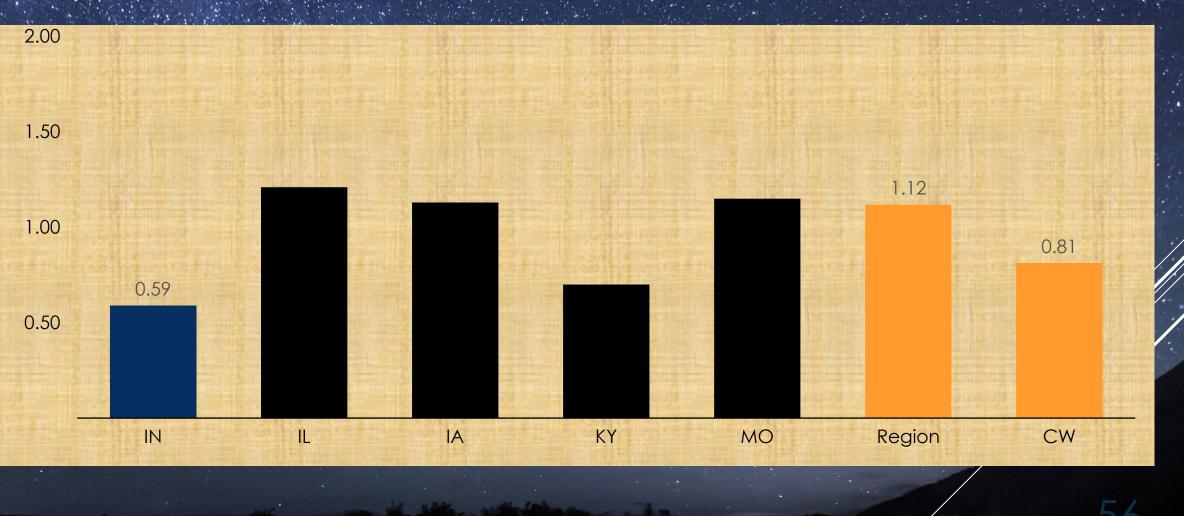
Current Voluntary Market Loss Cost/Rate Changes

Midwestern States



AVERAGE VOLUNTARY PURE LOSS COSTS

USING INDIANA PAYROLL DISTRIBUTION



COMPENSATION RATING BUREAU

ESTD 1935

5920 Castleway West Drive, Ste. 121 Indianapolis, IN 46250 317.842.2800 • <u>www.icrb.net</u> • icrb@icrb.net

-

I - WAR ATMANT THE REAL PROPERTY AND A

1 Mile I

II II II II

HI

HI

Titi

..........
